



**REGIONE  
PUGLIA**



**Servizi Europei per l'Impiego**  
CONSIGLIERE EURES CARLO SINISI

## MALTA

Profilo	<b>Istruttore / Team leader reparto Vendite telefoniche</b> Eccellente conoscenza delle lingue Inglese e Italiano
N. posti	1
Azienda	ZP Services Ltd
Località	St. Julian
Offerta	Vedi scheda allegata
Per candidarsi	Inviare CV professionale <b>=IN INGLESE=</b> a <a href="mailto:eures.recruitment.jobspplus@gov.mt">eures.recruitment.jobspplus@gov.mt</a> con in oggetto: "Italian spk Sales Trainer ref. 337387 #eurespuglia"
Responsabile di selezione	EURES Malta
Fonte	Daniela Caruana – consigliere EURES Malta
Codice da citare	337387
Scadenza	04/08/2018

## **Italian Speaking Sales Trainer**

**Contract Type:** 2 year contract that is renewed

ZP Services Ltd is the destination for experienced, determinate, hardworking and ambitious sales professionals seeking a rewarding career and lifestyle.

ZP Services Ltd is an outsourcing company specializing in the management of strategic activities such as financial services and client relations.

### **Job description**

Conducting skills gap analyses, preparing learning material and evaluating results after each training session. For this role, you will work closely with our salespeople to identify challenges they face on-the-job and recommend ways to increase productivity. Ultimately, you will help increase the overall performance of our sales teams and ensure they have the skills to achieve their goals!

### **Requirements**

- Fluent in Italian and conversant in English too
- Must have at least 1 year experience in phone sales with great results
- Must have experience as a team leader or trainer
- Online trading studies or related experience
- Calm and assertive personality
- Hard but fair
- Can work under pressure
- Budget and sales driven personality

### **Any assistance with accommodation/relocation**

- Upon your arrival at the airport our driver will pick you up.
- The employer could provide assistance with accommodation in the first month. This would need to be discussed at interview stage.
- After three months of employment, you will be entitled for flight ticket refund (up to 200 euros and upon receipt)
- After three months of employment will receive lunch tokens for cafes & restaurants close to the office.
- As we truly believe in growth within, we have introduced a friend referral scheme. You will be awarded with 200 euros if a friend you recommend is employed with us.

### **Salary**

2000-2500 Euros per month

### **How the interviews will be held**

Via Skype or in person